DEPARTMENT	: BUSINESS ADMINISTRATION
ACTIVITY	: CONSULTANCY PROGRAMME
YEAR	: 2022-2023

## DEPARTMENT OF BUSINESS ADMINISTRATION

DATE	TIME	VENUE	
01.03.2023	10:00 a.m. to 11:00 a.m.	Department of BBA E.M.G. Yadava Women's College	
Theme		Promoting Professional Growth: Income generation through Book Sale	
Nature of th	e Activity	Consultancy Programme	
Title		Book Sale (Title of the Book "Counselling")	
Convener		<b>Dr.T.Sathiya Sheila</b> Head, Assistant Professor of BBA EMGYWC	
No. of Book	sold	Student Buyers - 21	

## **Consultancy Programme**

#### **Objectives:**

The main goals were to provide students with abilities in income generation and entrepreneurial endeavors.

#### **Outcome:**

#### Upon successful completion of the program:

Participants acquired crucial skills such as promoting products, devising pricing strategies, and utilizing effective sales techniques. They acquired firsthand experience in conducting a book sale, which improved their grasp of business operations and entrepreneurial methods.

#### Feedback:

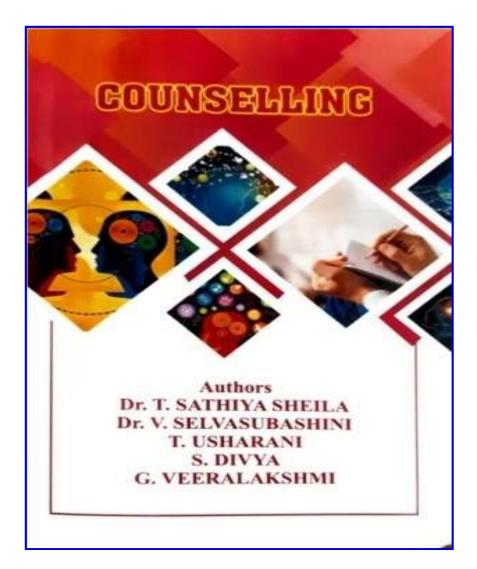
Student's emphasized significant enhancements in their marketing and sales abilities, with many expressing confidence in applying these skills to future entrepreneurial pursuits. The program effectively integrated theoretical knowledge with practical application, deepening their comprehension of business principles and motivating them to explore entrepreneurial prospects.

# **Photographs:**



Consultancy Activity: Income Generated by the Department of BBA, EMGYWC, through Sale of the Book entitled "Counselling" – 01.03.2023

**BOOK:** 



# **Evidence: Income generation through Sale of Book: Department note entry and Bank deposit.**

Consult Jear - 201	- 7 22 -2023
Book Pub	lished
Title of the Book Month & Yean Authors' Name	Councelling March 2021 Dr. T. Sathiya Sheila Dr. V. Selva Subashini Mrs. T. Ushazani Mrs. C. Divya Mrs. C. Vooralakshmi
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#### **Enclosures:**

- a. Nominal Roll of Participants:1. Student participants:

E.M.G. YADAVA WOMEN'S COLLEGE, MADURAI – 625 0 (An Autonomous Institution – Affiliated to Madurai Kamaraj University) Re-accredited (3 <sup>rd</sup> Cycle) with Grade A* and CGPA 3.51 by NAAC						
Consultancy Activity: Sale of the Book - 01.03.2023 DEPARTMENT						
S.No.	REGISTER	NAME	Constant of the second s			
1	21BBA01	Aarthi.A	BBA			
2	21BBA03	Anupriyadharshini.S	BBA			
3	21BBA04	Dhalal Asmi.R	BBA			
4	218BA05	Durgadevi.S	BBA			
5	21BBA06	Gayathri.M	BBA			
6	21BBA07	Gokulrani.S	BBA			
7	21BBA07	Hemalatha.M	BBA			
8	21BBA08 21BBA09	Ishwarya.T	BBA			
9	21BBA09 21BBA11	Lavanya.K	BBA			
10	21BBA11 21BBA12	Madhumitha.K	BBA			
10	21BBA12 21BBA13	Parkavi.B	BBA			
12	21BBA14	Pavithra.S	BBA			
12	21BBA15	Ponsaranya.C	BBA			
14	218BA16	Preethi.S	BBA			
15	218BA17	Reshma.M	BBA			
16	21BBA18	Shivaranjani.P	BBA			
17	21BBA19	Sivapriya.M	BBA			
18	21BBA20	Sujitha.K	BBA			
19	21BBA21	Veenus Williyam.A	BBA			
20	21BBA22	Vishnupriya	BBA			
21	21BBA23	Yogalakshmi.B	BBA			

Coordinator: NTrs. S. Divya

Head of the Department

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E.M.G. YADAVA-WOMEN'S COLLEGE MADURAI-625 014